

## **Private Equity District Manger**

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Begin a New Sales Career at ADP. ADP is a global leader in Human Capital Management (HCM) helping over 600,000 companies across the globe manage their most valuable asset -- their employees. For 60 years, we've led the way in defining the future of business outsourcing solutions. We remain one of the world's most innovative, diverse and admired companies to work for today. Our unmatched experience, deep insights, and cutting-edge technology have transformed human resources from a back-office administrative function to a strategic business advantage.

Every day, our amazing sales team provides over 40 innovative solutions to their clients, gaining their trust and a long-term partnership. When you join us, you'll be part of a high-performing team that truly values your contributions, and in return, rewards you handsomely.

Major Accounts Private Equity District Manager:

As a Major Accounts Private Equity District Manager, you will identify and cultivate new business opportunities by driving strategic HCM initiatives within Private Equity Firms and their portfolio companies. Identifying and gaining access into new Private Equity Firms while delivering ADP's very unique value proposition will be key as you work with some of the best and brightest in the industry. By building relationships with these firms, the expectation will be to pull leads through multiple funds into the portfolio companies. Through these interactions and relationships, you will be building your own brand in the private equity community.

You will be able to grow your own business while still having the support of exceptional sales leadership, continual sales training, advancement opportunities, and industry-leading compensation, benefits and rewards. Additional responsibilities include the following:

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